

THANK YOU TO ALL OUR SUPPORTERS AND SPONSORS

Bev Forbes ▪ Booster Juice ▪ Brandon Liston ▪ BRP Ski Doo ▪ Canadian Forces – Carleton Street Armoury ▪ Crabbe Mountain ▪ Century 21 Countryside Realty Ltd. Moncton ▪ Computers For Schools ▪ Department of Education and Early Childhood Development ▪ Department of Post-Secondary Education, Training and Labour ▪ Education Minister ▪ Foodland ▪ Fredericton Rotary Club ▪ Jobs Unlimited ▪ Joe Fournier's Martial Arts ▪ Kobukan ▪ Lawtons Drugs ▪ Lazereau Breau ▪ Le Club Autonéige de Neguac Inc. ▪ Lieutenant-Governor, The Honorable Graydon Nicholas ▪ Mactaquac Esso ▪ Mactaquac Provincial Park ▪ Millville Snowhawks Snowmobile Club Inc. ▪ Money Mart ▪ MP Keith Ashfield ▪ Neil Squire Society ▪ Presidents Choice ▪ Red Robin Christmas Trees ▪ Rotary Clubs all throughout NB ▪ South East New Brunswick Snowmobile Association ▪ TNT Insulation and Building Supplies ▪ Tourque Motor Sports ▪ Tracy's Martial Arts ▪ UNB Masters Swim Club ▪ United Way-Central NB/Centraide ▪ Upper Miramichi Tae Kwon Do

AWARDS OF MERIT 2013

- In recognition of outstanding volunteer support of Easter Seals NB: **COREY MACLAUGHLIN**
- In recognition of distinguished leadership in support of Easter Seals NB fund-raising efforts: **BELINDA WHITTAKER**
- In recognition of many years of exceptional volunteer service given to Camp Rotary: **JANICE WOPLING**
- In recognition of leadership in the development of services to persons with disabilities in New Brunswick: **FIELD OF DREAMS**

BOARD OF DIRECTORS

Doug Bridgman, Lincoln
Glen Hughes, Fredericton
Danica Wallace, Woodstock
Don LeBlanc, Saint John
Al Thomas, Fredericton
Tammy Mullin, Fredericton
Trent Mundie, Fredericton
Rhonda Rubin, Moncton
Dr. Monique Taillon, Fredericton
Doug MacKenzie, Woodstock
Diane Guignard, Bathurst
Martin Ferguson, Fredericton

Board Member Emeritus

Dr. Bruce Lockhart, Bath
Keith Allen, Fredericton



**New Brunswick
Nouveau Brunswick**
Serving people with disabilities since 1966
Au service des personnes handicapées depuis 1966

Easter Seals New Brunswick

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Charitable registration BN# 10686 6411 RR0001

ANNUAL REPORT 2013

EASTER SEALS NEW BRUNSWICK (ESNB)



Easter Seals New Brunswick (ESNB) is the principal New Brunswick agency working in partnership with people with physical disabilities so that they may attain independence and equality generally available in the community.

MESSAGE FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

In 2013, Easter Seals NB had an outstanding year delivering its' many and much needed programs and services. These accomplishments would not have been possible without the hard work and dedication of our ESNB staff. Over the past year the ESNB board has been working effectively together through committees to revise our terms of references and policies to ensure program standards are current. By regularly updating our policies and guidelines we ensure ESNB delivers the best programs and services possible for New Brunswickers with disabilities.

Thank you to all board members, staff, volunteers, government partners, and those who donated time and funds so generously to help us deliver our much needed programs and services.

Congratulations to the ESNB team who have worked hard, serving over 3800 people with 5555 pieces of specialized equipment in 2013.



Doug Bridgman
ESNB, President



Julia Latham
ESNB, Executive Director

Finances

For twelve months ended December 31, 2013 with comparative figures for the year ended December 31, 2012.

The Financial Statements of Easter Seals New Brunswick (Registered as Canadian Rehabilitation Council for the Disabled New Brunswick Branch Incorporated) for the year ended December 31, 2013 with comparative figures for the year ended December 31, 2012 are audited by Shannon & Buffett, Chartered Accountants. Copies are available upon request. These tables and charts summarize the operating results and the distribution of revenue and expenditures.

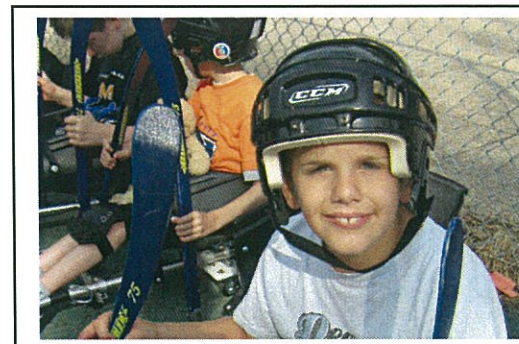
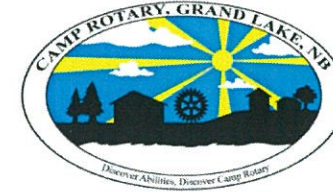
You may view the full report at www.easterseals.nb.ca, under the "About Us" tab and then click on Annual Reports.

You can also call (506) 458-8739 to obtain a copy.

Summary of Operating Results (\$-000's)

	<u>Dec. 31, 2012</u>	<u>Dec. 31, 2013</u>
Total Revenue	1232	1426
Total Expenditures/	<u>1185</u>	<u>1342</u>
(Deficit)/Surplus	47	84

CAMP ROTARY



CAMPERS PER COUNTY		
Counties	2012	2013
Albert	10	11
Carleton	15	12
Charlotte	19	10
Gloucester	15	18
Kent	6	3
Kings	19	26
Madawaska	3	4
Northumberland	6	9
Queens	22	22
Restigouche	5	6
Saint John	25	24
Sunbury	17	22
Victoria	5	2
York	108	105
Westmorland	30	28
Other Province	7	5
Total Camp Rotary	312	307
Total Other Camps	115	126
Total Campers	427	433



FUNDRAISING HIGHLIGHTS

The 6th Annual **Martial Arts Tournament** was held at the Carleton St. Armoury in Fredericton. The event raised **\$4,229.00**.



Snowarama 2013 was held in the areas of Fredericton, Neguac and Moncton. The Mactaquac Provincial Park event did not draw the crowds we had hoped for even though we tried to enhance excitement for the event and extended the run to Crabbe Mountain and back by the Millville loop. Neguac snowmobile club raised \$3,848.55 and the event in total raised **\$7,845.38**.



Easter Seals **Paper Egg Campaign 2013**. Participating stores: Lawtons Drugs, Price Chopper, Foodland, Money Mart, and Booster Juice stores. The total raised was **\$16,719.27**

Assistive Technology Highlights

- The Capacity Fund allowed for the purchase of new PSP equipment, assessment equipment, adapted toys, and office computers.
- Attended the 28th Annual International Technology and Persons with Disabilities Conference held by California State University at Northridge.
- Attended the NBDEN Information Day.
- Attended a large working group along with other stakeholders for the EECD Transitioning Project.

EECD # of Students with new AT	Fall Purchases		Spring Purchases	
	2012-13 School Year	2013-14 School Year	2012-13 School Year	2013-14 School Year
Anglophone School District - E	85	83	83	84
Anglophone School District - S	66	58	57	60
Anglophone School District -N	13	20	17	17
Anglophone School District -W	61	54	89	96
Total # of items purchased	297	440	406	456

EDPE # of Students with new AT	2012-13 School Year	2013-14 School Year
DSF-S	15	14
DSF-NO	6	4
DSF-NE	8	12
Total # of items purchased	77	100

STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 2013 WITH COMPARATIVE FIGURES FOR YEAR ENDED DECEMBER 31, 2012

	<u>Dec. 31, 2012</u>	<u>Dec. 31, 2013</u>
Revenue:		
Fundraising	\$ 82,165	\$71,785
Grants – Department of Social Development United Way	51,750	52,852
Department of Social Development Project	31,954	30,616
Contributions	291,361	346,427
Camp Rotary	3,006	3,261
Special projects	420,825	444,142
Interest	18,762	70,983
Miscellaneous	717	1,443
Expenditure recoveries	491	9
Rehabilitation technology	246,056	293,965
	<u>85,706</u>	<u>110,940</u>
	<u>1,232,793</u>	<u>1,426,423</u>
Expenditures:		
Administration	96,528	95,936
Education and information	242	–
Promotion and public relations	46,985	41,926
Fundraising	46,985	41,926
Personal service	50,927	45,521
Rehabilitation technology	101,641	123,754
Camp Rotary	278,028	333,637
Special projects	410,821	450,181
Department of Social Development Project	17,230	73,476
	<u>183,089</u>	<u>178,032</u>
	<u>1,185,491</u>	<u>1,342,463</u>
Excess of revenue over expenditures, for the period	<u>\$ 47,302</u>	<u>\$ 83,960</u>

STATEMENT OF FINANCIAL POSITION

	<u>Dec. 31, 2012</u>	<u>Dec. 31, 2013</u>
ASSETS		
Current:		
Cash	\$ 251,379	\$285,080
Term deposits	107,984	108,407
Accounts receivable	163,170	180,596
Prepaid expenses	21,884	24,021
	<u>544,417</u>	<u>598,104</u>
Restricted cash and term deposits (note 2)	10,000	3,974
Capital assets (note 3)	4,332	3,102
	<u>\$558,749</u>	<u>\$605,180</u>
LIABILITIES		
Current:		
Accounts payable & accrued liabilities (note 4)	\$ 98,585	\$ 65,480
Trust funds payable	1,237	566
Deferred revenue	76,596	72,843
	<u>176,418</u>	<u>138,889</u>
NET ASSETS		
Unrestricted net assets	332,385	462,317
Restricted net assets (note 2)	10,000	3,974
	<u>382,331</u>	<u>466,291</u>
	<u>\$558,749</u>	<u>\$605,180</u>

Distribution of Revenue and Expenditures by Program/Service For the Year Ended Dec. 31, 2013 with Comparative Figures for Year Ended Dec. 31, 2012

December 31, 2012 REVENUES	%	December 31, 2013 REVENUES	%
Fundraising Campaigns	6.7	Fundraising Campaigns	5.1
Grant - SD	4.2	Grant - SD	3.7
United Way	2.6	United Way	2.1
SD Project	23.6	SD Project	24.3
Contributions	.2	Contributions	.2
Camp Rotary	34.1	Camp Rotary	31.1
Special Projects	1.5	Special Projects	5
Expenditure Recoveries	20	Expenditure Recoveries	20.6
Rehabilitation Technology	7	Rehabilitation Technology	7.8
Interest & Miscellaneous	.1	Interest & Miscellaneous	.1
TOTAL	100.0	TOTAL	100.0

December 31, 2012 EXPENDITURES	%	December 31, 2013 EXPENDITURES	%
Administration	8.0	Administration	7.1
Education & Information	—	Education & Information	—
Promotion & Public Relations	4	Promotion & Public Relations	3.1
Fundraising Campaigns	4.3	Fundraising Campaigns	3.4
Personal Service	8.6	Personal Service	9.2
Rehabilitation Technology	23.5	Rehabilitation Technology	24.9
Camp Rotary	34.7	Camp Rotary	33.5
Special Projects	1.5	Special Projects	5.5
SD Project	15.4	SD Project	13.3
TOTAL	100.0	TOTAL	100.0

EQUIPMENT RECYCLING PROGRAM

The highlight of 2013 was that ESNB was able to assist numerous clients with equipment purchases and repairs through the Capacity Fund.

COUNTY	2012		2013	
	SD	PSP includes ALS & Ca	SD	PSP includes ALS & Ca
SERVICES TO CLIENTS				
ALBERT	59	8	83	13
CARLETON	121	19	122	19
CHARLOTTE	88	12	102	9
GLOUCESTER	300	57	365	51
KENT	117	21	123	15
KINGS	166	42	177	52
MADAWASKA	146	26	165	23
NORTHUMBERLAND	202	58	206	47
QUEENS	59	14	70	11
RESTIGOUCHE	150	25	169	28
ST. JOHN	418	48	445	50
SUNBURY	54	15	67	20
VICTORIA	121	28	142	16
WESTMORLAND	594	104	650	97
YORK	320	76	332	94
OTHER	2	1	32	4
TOTAL	2917	554	3250	549
Pieces of Equipment managed by ESNB Staff	4326	1208	4460	1095